KARRA AKHIL REDDY
APPRENTICE LEADER

Experienced, Detail-oriented professional targeting assignments as Data Analyst, Business Analyst, Tableau Developer & Product Manager with an esteemed organization, preferably in Hyderabad & Bengaluru

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CORE COMPETENCIES

- Data Analysis & Visualization
- Business intelligence & Analytics
- Statistical Modelling/Analysis
- Tableau Dashboard Creation
- Requirement Gathering
- Project Management & Execution

SOFT SKILLS

- Team Management
- Problem-solving
- Decision-making
- Communicator

EDUCATION

- **2022:** Masters (Data Sciences and Engineering) from BITS Pilani (WILP) - Pilani, WILP with GPA 7.76
- **2019:** B.Tech. from Kakatiya University College of Engineering & Technology with GPA: 7.6

TECHNICAL SKILLS

- **SQL**
- **R & Python**
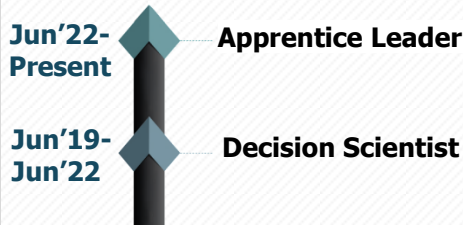- **DVI (Tableau), MS Office**

PROFILE SUMMARY

- **Possessing over 3 years of experience** in Leadership and Project Management, concentrating on driving process improvements, and achieving organizational goals
- Currently excelling as an Apprentice Leader at Mu Sigma, adeptly managing and **optimizing a team of 45+ professionals** while catering to a US-based pharmaceutical client
- Expertise in conducting **full lifecycle analysis** including data gathering & cleansing, deep dive advanced statistical analysis/modeling & recommendations to **optimize performance**
- Skilled in building frameworks & ideas for effective mining & analysis of data from multiple sources to drive improvement and delivering data-driven solutions to **resolve business challenges**
- Highly skilled in full **product lifecycle** activities including concept maturation, design management, issues control & resolution, cost management, release management, customer feedback and various other cross-functional activities
- **Leveraged expertise in SQL, Python, and Tableau** to drive data-driven decision-making, optimize business processes, and deliver high-impact projects that increased client satisfaction and market size
- **Extensive project management experience**; proficient in grasping big picture, conceptualizing, developing, implementing solutions, and partnering closely with stakeholders to achieve higher level of efficiency & effectiveness
- Proficient in **managing & leading teams** for running successful process operations and experience of developing procedures, service standards for business excellence

WORK EXPERIENCE

Mu Sigma, Bengaluru (Jun'19-Present)
Growth Path:

Jun'22-Present	**Apprentice Leader**
Jun'19-Jun'22	**Decision Scientist**

Designation: Apprentice Leader
Key Result Areas:
- Managing and leading a team of 45+ professionals while serving a US pharmaceutical client, ensuring smooth operations & client satisfaction
- Collaborating with cross-functional business teams to establish efficient processes, standardize business rules & foster strong client relationships
- Supervising team utilization, recruitment, performance evaluation, competence development, coaching, and team building activities to maintaining a high-performing team
- Providing data-driven, action-oriented solutions to challenging business problems

- Simulating, designing, developing & deploying computationally complex and practical data; building & delivering comprehensive data strategy networking; ensuring final deliverables are of the highest quality
- Establishing a Data and Reporting infrastructure using Tableau and SQL, delivering real-time insights into products, marketing funnels, and business KPIs
- Engaging with clients & top management to evolve strategic vision, driving change, building product/service roadmaps, implementing emerging technologies, and elevating enterprise system performance and productivity

Highlights:
- **Successfully generated a turnover of $230,000** and achieved a year-over-year revenue increase of 15% for the sub-group through effective client relationship management
- **Received 5 awards of appreciation** from different reporting managers for demonstrating ownership and consistently delivering high-quality deliverables
- **Received multiple appreciations/testimonials** from Leads, Directors and Associate directors across boards
- **Mentoring 9 people for M. Tech, 5 people from NIITs** through 'Foundation for Excellence' and many more in my current company

Designation: Decision Scientist
Key Result Areas:
- Led a team of 8 Analysts in supporting the Business Insights & Analytics (BI&A) team of a Fortune 100 pharmaceutical company, ensured timely and accurate insights
- Managed multiple projects involving recommendation systems, monitored systems, drug safety analysis, and risk-reward analysis for clinical trials, contributed to the company's success
- Studied source systems and process of existing data analytics; understood user requirements; prepared technical specification document into the Data Model and built aggregates to support users in strategic decision-making
- Analyzed & reviewed business, functional and high-level technical requirements; designed detailed technical components for complex applications utilizing high-level architecture and design patterns

💼 FREELANCE EXPERIENCE

Star Tech, Warangal (2016-2019)
Designation: Full stack Web Developer (Part time during B.Tech.)
Key Result Areas:
- Led a team of 3 in developing multiple web applications like hostel reservations, online payments, university affiliations grant, etc., for different departments of Kakatiya University and few private projects using multiple technical stacks like React, Angular, Java, HTML, & SQL
- Featured in the news for received multiple awards from Registrar, Vice – Chancellor and special appreciation award from Chancellor of Kakatiya University for my contribution in digitalization

📇 PERSONAL DETAILS

- **Date of Birth:** 5th January 1998
- **Languages Known:** English, Telugu & Hindi
- **Address:** Hanmakonda, Warangal, India 506001